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Networking for People Who Hate Networking



A FIELD GUIDE FOR **INTROVERTS,**
THE **OVERWHELMED,** AND
THE **UNDERCONNECTED**

Devora Zack

"With a new framework for networking in place,
Zack sets out a master plan."—Forbes Magazine

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Devora Zack

READ BY:
Natalie Hoyt

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Networking for People Who Hate Networking, Second Edition

by Devora Zack

Read by Natalie Hoyt

One Size Does Not Fit All!

Devora Zack's classic bestseller, translated into fifteen languages, is back and better than ever! Even if you'd rather get a root canal than schmooze with a bunch of strangers, you can be a networking superstar. Holding authenticity supreme, this revolutionary approach to networking has transformed lives.

Take a self-assessment, learn customized techniques, and catapult into a sphere of success beyond your imagination (depending on how imaginative you are).

Bursting with surprising tips on how to master networking while keeping your personality intact, this edition features two bonus chapters, a slew of updated intel, and a new-car scent.

AUTHOR

Devora Zack is CEO of Only Connect Consulting and a global keynote speaker. Her clients include the US Patent and Trademark Office, the Smithsonian, Delta Airlines, the US Food and Drug Administration, the Australian Institute of Management, Johns Hopkins, Cornell University, and the National Institutes of Health. She has been featured by the Wall Street Journal, USA Today, ABC-TV, CNBC, CNN Money, US News & World Report, Women's Health, Cosmo, Self, Fast Company, and many more. She is the bestselling author of *Managing for People Who Hate Managing* and *Singletasking*, which have been published in over thirty languages.

READ BY

Natalie Hoyt has been behind the microphone since the days when she had to stand on a chair to reach it. A long-time bibliophile, she combined her two passions to make a home for herself in the world of audiobook narration. She earned her degree in the fine and performing arts at Western Washington University and has gone on to narrate numerous titles. She currently resides in the Seattle area.